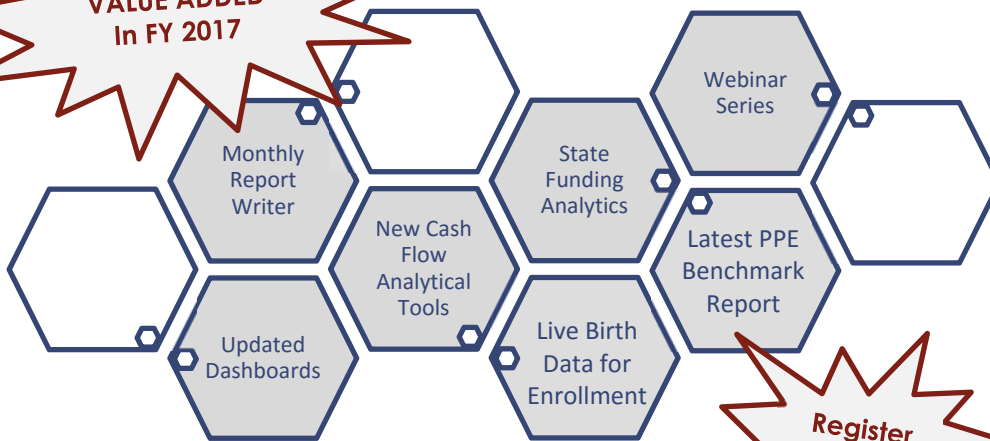


# Five-Year Forecasting Seminars



**VALUE ADDED  
In FY 2017**



**Register  
Today!**

## Forecast Seminar Dates & Locations

July 21 & 22, 2016 <i>*career techs only</i>	META Solutions 2100 Citygate Drive, Columbus, Ohio 43219
July 28 & 29, 2016	Sandusky City Schools - Board Office 407 Decatur Street, Sandusky, Ohio 44870
August 4 & 5, 2016	GlenOak High School 1801 Schneider Street NE, Canton, Ohio 44721
August 11 & 12, 2016	Avon Lake High School 175 Avon Belden Road, Avon Lake, Ohio 44012
August 18 & 19, 2016	SWOCA 3611 Hamilton-Middletown Rd, Hamilton, Ohio 45011
August 25 & 26, 2016	Sidney Middle School 980 Fair Road, Sidney, Ohio 45365
September 1 & 2, 2016	Liberty Benton High School 9190 County Road 9, Findlay, Ohio 45840
September 8 & 9, 2016	Athens City Schools - BOE Annex 25 South Plains Road, The Plains, Ohio 45780
September 15 & 16, 2016	Athens City Schools - BOE Annex 25 South Plains Road, The Plains, Ohio 45780
September 22 & 23, 2016	META Solutions 2100 Citygate Drive, Columbus, Ohio 43219
September 29 & 30, 2016	Trumbull Career & Technical Center – HS Entrance 528 Educational Highway, Warren, Ohio 44483
October 3 & 4, 2016 <i>*Monday/Tuesday</i>	META Solutions 2100 Citygate Drive, Columbus, Ohio 43219

For Today's CFO...

## *"Financial Forecasting Tools of the Trade"*

The two-day forecasting seminars are a "School Finance 101" based around PFR's financial model. Attendees will receive updates on their local economy, and have the ability to model future assumptions to key revenue and expenditure lines in the forecast – including modeling the components of the new state funding formula.

In addition, attendees will have the opportunity to discuss best practices with their colleagues from around the state, and leave the seminar with software that can help their district develop a long-term financial plan.

Public Finance  
Resources, Inc.  
PO Box 1822  
Columbus, OH 43216  
Phone: (614) 732-5948

To Register: <http://pfrcfo.com/forecasting-seminars/>

[www.PFRCFO.com](http://www.PFRCFO.com)



# What's New? and Pricing

## Value Added in 2017

- Monthly report writer and analysis tool
  - Easy to use YOY, and FYTD comparison tools
- Live birth data analysis enhanced for modeling Kindergarten enrollment
- Updated Forecast Report Writer
  - Now includes renewal levy revenue in charts and graphics
  - Tips for improved techniques on messaging your forecast
- New dashboards and diagnostic tools
  - Including a powerful new Cash Flow analytical tool
- State Funding Analysis Tool – be able to easily answer:
  - Where are your state funding indicators taking you?
  - What's your message?
  - Risk/exposure to guarantee or cap?
- Webinar series – access to live, topical webinars and recordings
- District “**PFR Financial Readiness**” per pupil expenditure benchmark report
- Day 2 “Opt Out”
  - Opt out of seminar day #2 (expenditures) and join us online for scheduled Q&As

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## Pricing

- Current clients (*attended a seminar in FY2016*)
  - \$1,399 for seminar, annual license and support
- New users/non-current clients (*new or last attended in FY2015 or prior*)
  - \$1,799 for seminar, annual license and support
- Additional district registrants
  - \$100 each
- Day 2 “Opt-Out” Option Pricing
  - \$1,324 for current clients
  - \$1,724 for new users/non-current clients

## **SAVE TIME!** With PFR's **Forecast Update Service**

*Want to be better prepared for the seminar?*

*Prefer to spend more time analyzing data and less time inputting data?*

- Check out our new **Forecast Update Service** flyer for more details on the services we can provide for current and new clients to help get your forecast populated and ready to go for the seminar.
- Includes a custom district analysis report

To register, go to: <http://www.pfrcfo.com/forecasting-seminars/>