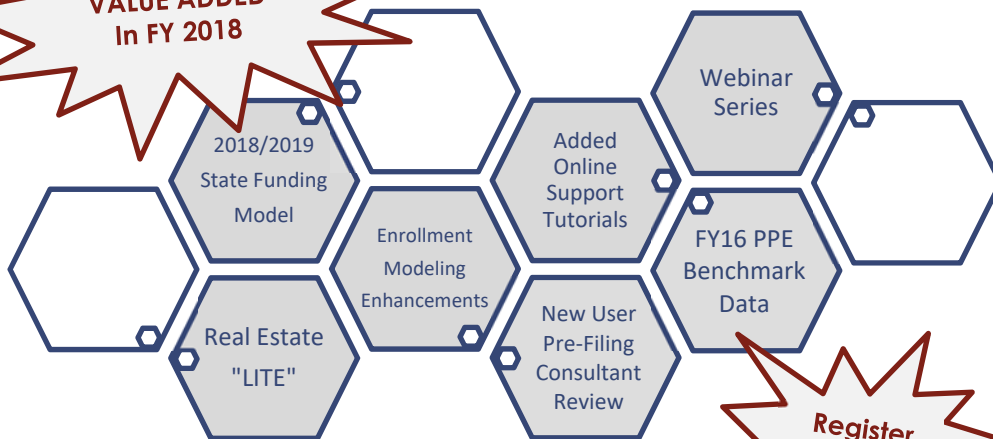


# Five-Year Forecasting Seminars



VALUE ADDED  
In FY 2018



Register  
Today!

## Forecast Seminar Dates & Locations

July 27 & 28, 2017	Sandusky City Schools - Board Office 407 Decatur Street, Sandusky, Ohio 44870
August 3 & 4, 2017	GlenOak High School 1801 Schneider Street NE, Canton, Ohio 44721
August 10 & 11, 2017	Avon Lake High School 175 Avon Belden Road, Avon Lake, Ohio 44012
August 17 & 18, 2017 <i>*career techs only</i>	META Solutions 2100 Citygate Drive, Columbus, Ohio 43219
August 24 & 25, 2017	Sidney Middle School 980 Fair Road, Sidney, Ohio 45365
Aug 31 & Sept 1, 2017	Liberty Benton High School 9190 County Road 9, Findlay, Ohio 45840
September 7 & 8, 2017	Athens City Schools - BOE Annex 25 South Plains Road, The Plains, Ohio 45780
September 14 & 15, 2017	Hamilton Clermont Cooperative (Mt. Healthy) 7615 Harrison Avenue, Cincinnati Ohio 45231
September 21 & 22, 2017	Athens City Schools - BOE Annex 25 South Plains Road, The Plains, Ohio 45780
September 28 & 29, 2017	META Solutions 2100 Citygate Drive, Columbus, Ohio 43219
October 5 & 6, 2017	Trumbull Career & Technical Center – HS Entrance 528 Educational Highway, Warren, Ohio 44483

For Today's CFO...

## *"Financial Forecasting Tools of the Trade"*

The two-day forecasting seminars are a "School Finance 101" based around PFR's financial model. Attendees will receive updates on their local economy, and have the ability to model future assumptions to key revenue and expenditure lines in the forecast – including modeling the components of the new state funding formula.

In addition, attendees will have the opportunity to discuss best practices with their colleagues from around the state, and leave the seminar with software that can help their district develop a long-term financial plan.

Public Finance  
Resources, Inc.  
PO Box 1822  
Columbus, OH 43216  
Phone: (614) 732-5948

To Register: <http://pfrcfo.com/forecasting-seminars/>

[www.PFRCFO.com](http://www.PFRCFO.com)

# What's New? and Pricing



## Value Added in 2018

- New Real Estate “LITE” Tool
  - A tool to help simplify the reconciliation of real estate revenue
  - Easily model and analyze the impact of valuation and collection rate or split changes to the bottom line
- State funding update for modeling of the FY 2018/2019 formula
- Update and enhancements to the enrollment modeling section
- Additional online support documents to client section of website
- Webinar series – access to live, topical webinars and recordings
- District “**PFR Financial Readiness**” per pupil expenditure benchmark report for FY 2016
- Day 2 “Opt Out”
  - Opt out of seminar day #2 (expenditures) and join us online for scheduled Q&As
- New software users can have their forecast reviewed post-seminar, and in advance of their October forecast approval
- Additional pre-seminar prep services available

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## Pricing

*\*Effective FY 2018 the seminar fee has been broken out from the annual software licensing fee*

- Seminar Fee
  - \$225 Two Day
  - \$175 Day 2 Opt-Out (current clients only)
- Software Annual License & Support
  - \$1,370 Annual License Renewal & Support (current clients w/ FY17 license)
  - \$2,065 Annual License & Support (new users and non-current clients)
    - New users/non-current clients *will receive a post-seminar forecast file review included in their annual licensing and support fee \*\*new this year\*\**
- Additional district registrants
  - \$100 each

## **SAVE TIME!** with PFR’s **CFO Prep Pack**

*Want to be better prepared for the seminar?*

*Prefer to spend more time analyzing data and less time inputting data?*

- Check out the **Forecast Seminar Prep Services Overview** flyer for more details on the services we can provide for current and new clients to help get your forecast populated and ready to go for the seminar.
- Options includes a pre-seminar forecast review and notes by a PFR consultant

To register, go to: <http://www.pfrcfo.com/forecasting-seminars/>